

May 13, 2011

PHILIPPINE DEALING & EXCHANGE CORP.

37/F, Tower 1, The Enterprise Center 6766 Ayala Ave., cor. Paseo de Roxas Makati City

Attention: MR. CESAR B. CRISOL

President & Chief Operating Officer

Gentlemen:

Attached are the materials for the combined Investor's Briefing on the Corporations' 2011 First Quarter Results of San Miguel Brewery Inc., San Miguel Corporation, Ginebra San Miguel, Inc., San Miguel Pure Foods Company, Inc. and Petron Corporation.

Very truly yours,

Vice President and General Councel

SMC INVESTORS' BRIEFING

2011 FIRST QUARTER RESULTS

13 May 2011











San Miguel shares offering

Offering

Offer size

Use of Proceeds

- SMC Common shares at P110.00/share
- Convertible U.S. Dollar denominated
 Bond with 2% interest and 25% premium
- Equity Offering
- US\$ 370 million
- Exchangeable Bond
 Offering
- US\$ 600 million
- To fund infrastructure projects

Consolidated Net Income

In Billion Pesos		2011		2010	Change
Net Sales	Р	126.6	Р	44.7	183%
Inc. from Operations	Р	17.3	Р	5.79	199%
Net Income	Р	7.14	Р	2.90	146%
EBITDA	Р	20.4	Р	8.93	129%
EPS	Р	2.44	Р	0.63	

San Miguel Brewery Inc.

In Million Pesos	2011	2010	Change
Volume ('000 cases) Domestic International	56,481 48,480 8,001	51,783 43,809 7,974	9% 11% 0%
Net Sales	P 17,530	P 16,024	9%
Inc. from Operations	P 5,063	P 4,630	9%

Ginebra San Miguel

In Million Pesos	2011	2010	Change
Net Sales	P 4,552	P 5,575	-18%
Inc. from Operations	P 85	P 474	-82%

San Miguel Food Group

In Million Pesos	2011	2010	Change
Net Sales	P 20,590	P 18,726	10%
Inc. from Operations	P 1,558	P 1,360	15%

San Miguel Yamamura Packaging

In Million Pesos		2011		2010	Change
Net Sales	Р	5,678	Р	5.579	2%
Inc. from Operations	Р	461	Р	504	- 8%

Power business

In Million Pesos	2011	2010	Change
		Pro-forma	
Net Sales	P 16,329	P 11,411	43%
Inc. from Operations	P 3,399	P 2,144	59%
Net Generation ('000 MWH)	3,512	1,671	110%

Petron

In Million Pesos	2011	2010	Change
Net Sales	P 64,050	P 55,883	15%
Inc. from Operations	P 6,996	P 3,145	122%
Net Income	P 3,425	P 1,922	78%

Infrastructure

Caticlan Airport:

- > Renovation on existing facilities nearly done
- > Blessing scheduled on June 25, 2011
- > Added navigational safety features that allows early evening flights

Tarlac - Pangasinan - La Union Expressway:

> Construction of first phase (from Tarlac to Gerona) still on-going and expected to be completed first quarter of 2012

MRT - 7:

- > DOTC endorsed request for Performance undertaking to Dept. of Finance
- > Evaluating Engineering Procurement Contractors bids
- > Financial close expected fourth quarter of this year

Financial Position

TOTAL ASSETS - P 854.7 billion

CASH BALANCE - P 126.4 billion

INTEREST BEARING DEBT - P 248.1 billion

CURRENT RATIO - 1.61

DEBT TO EQUITY RATIO - 1.97

INTEREST BEARING DEBT/

EQUITY RATIO - 0.86

SMC INVESTORS' BRIEFING

THANK YOU



Visit our websites:

San Miguel Corporation San Miguel Brewery Inc. Ginebra San Miguel Inc. San Miguel Pure Foods Inc.

Petron Corporation

www.sanmiguel.com.ph

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